

2025 Xmas Group Trip to Jay Peak - Order Guide

1. General Introduction

The Active Times, a top-notch outdoor life magazine, rated <u>Jay Peak (JP) the best ski resort on the east</u> <u>coast of North America</u>. The resort is located at 830 Jay Peak Road, Jay, Vermont 05859 and is only a few miles south of the US-Canadian border. Flying Fox Sports has organized group trips to Jay Peak since 2015.



The group was absolutely impressed by the resort's offering. Although JP is not the biggest mountain on the east coast, the resort has the most beautiful mountain in Vermont and has 78 trails, which are normally 80-100% snow-covered by late December (varying up to mother nature). In addition to ski trails, the resort has an indoor arena for skating and ice hockey (NHL size), as well as a popular water park. In late 2017, an indoor activity room was completed, which features some great choices such as rock climbing and rope courses. A movie theater was also commissioned during the 2017-18 season. All these offerings have made Jay Peak an unbeatable winter destination among its competitors.





Please join the Flying Fox Sports group on WeChat or follow @FlyingFoxSports on Twitter for timely updates.



2. Reservation Process

Units across all lodging types have been reserved exclusively for Flying Fox group. Most units blocked for us are available from Dec 20th through Dec 31st. You can choose your check-in and check-out dates that suit your plan. If your preferred stay is outside the fore-mentioned time window, please contact us at flyingfoxsports@gmail.com and we will try to get additional nights for you.

The registration can be found at www.flyingfoxsports.com. You will first need to create a user account, if you have not got one, and validate the account via the link in the activation email. One user account can make one reservation only. Once the account is activated, you can start the reservation process:

- a. Choose your check-in and check-out dates. At least two nights are required, except for Village Condo and Slopeside Condo, which require a minimum of 3 nights.
- b. Select the lodging type based on the availability. Some unit types are extremely limited, and you may have to go with your second or even third choice.
- c. Provide the names of the adults who will be authorized to check in on the date of arrival and obtain all keys/tickets for the entire unit. You may provide a few adult names (maximum 3 names and try to keep this field short) if you share the unit with other families so that whichever family arrives first can do the check-in procedure. Note: the name(s) you provide MUST match with the official ID. This field can be updated after you submit your reservation. Therefore, you can always come back to update if there is any change. But again, please keep this field as short as possible.
- d. Choose an activity type from "ski only", "waterpark only", and "ski & waterpark". ONLY ONE

 TYPE can be selected, and the selection will be applied to all participants for the entire stay.

 The guests who stay at the Hotel Jay must choose between "waterpark only" and "ski & waterpark", because Jay Peak requires the waterpark to be included for this lodging type.
- e. Provide the number of adults and the number of juniors who need the tickets for the activities chosen. There must be at least one adult in this section. However, same as any other resorts, Jay Peak has a policy that the total number of adults and juniors cannot exceed the number of berths in the unit. Therefore, if the number of guests in your reservation does not seem appropriate, Jay Peak may overwrite it. DO NOT include anyone who will not participate in the activities; otherwise, it will increase your total cost. You can make changes to the number of participants after you submit.
- f. Provide your PayPal email address.
- g. If you submit the registration successfully, it means you get the unit type you have chosen (the inventory update is real-time). Please note that Flying Fox will not send out any confirmation emails. You can review your reservation details in your Flying Fox account, under "Registered Events", and make any changes you want. However, if you want to choose a different lodging type, or activity type, or the check-in/check-out dates, you need to cancel and start over. If you start over, your previously reserved unit will be released in the system and may be taken immediately by others who are trying to book at the same time. Important tips: if you want to rebook your unit but do not want it to be taken by others, do the rebooking when others are sleeping.



- h. XPayment once you finalize your reservation, initiate your payment to payment@flyingfoxsports.com via PayPal. Be sure to choose "Sending to a friend" as the payment type. When you submit the payment on PayPal, make sure to include the event code JPKXMS and your 6-digit Flying Fox user ID in the memo section for example, it shall show JPKXMS/lut076 [the 6-digit user ID is in your Flying Fox account profile, which was generated by the system]. No other info is needed. The payment is due within 5 days after you make your reservation. If you do not make payment on time, your reservation will be cancelled so that other people who need the units can grab them.
 - The Flying Fox admin will update the payment status in your account; however, this process is manually performed and may take 5-7 days. Just keep in mind that you do not need to worry about the status update in your account if you make the payment on time. Your payment record will be a guarantee for your reservation.
- i. Cancellation you can cancel your paid reservation by November 19th for a full refund. After this date, there will be no cancellations allowed. However, you may transfer your reservation to others. Transfers shall be handled privately by the two parties. Flying Fox Sports will not be responsible for the transfers. If you transfer your reservation, simply update the check-in names.
- j. Late registration Jay Peak will take back all unreserved room nights after Nov 19th. However, Jay Peak will still honor our group rates to accommodate additional requests, if any families want to join after Nov 19th. Such late registration will be handled manually based on lodging availability and will result in a \$95 late fee.

3. Rates





Below rates are exclusively for Flying Fox Sport group:



Heit Time	Pre-Holi	Holiday	# of	# of	Vitale e se	Washer	Ski In/
Unit Type	Rates	Rates	Berths	bthr	Kitchen	& Dryer	Ski Out
2 Bedroom Village Condo	\$518	\$1,029	6	2	Full	Yes	Yes
Slopeside Condo	\$372	\$683	6	1	Full	Yes	Yes
Tram Haus Lodge - Studio	\$286	\$640	4	1	K-nette	No	Yes
Tram Haus Lodge - 1 bdrm k-nette	\$316	\$723	4	1	K-nette	No	Yes
Tram Haus Lodge - 1 bdrm	\$347	\$750	4	1	Full	No	Yes
Tram Haus Lodge - 2 bdrm	\$464	\$1,049	6	2	Full	No	Yes
Hotel Jay Studio	\$286	\$640	4	1	K-nette	No	Yes
Hotel Jay 1 bdrm	\$347	\$750	4	1	Full	No	Yes
Hotel Jay 2 bdrm	\$464	\$1,049	6	2	Full	No	Yes
Golf Cottage - 1 bdrm	\$263	\$461	4	1	Full	Yes	No
Golf Cottage - 2 bdrm	\$339	\$578	6	2	Full	Yes	No
Timberline Condo 1 bdrm	\$303	\$526	4	1	Full	Yes	No
Timberline Condo 2 bdrm	\$418	\$678	6	2	Full	Yes	No
Stateside Hotel	\$240	\$426	4	1	No	No	Yes
Adult Lift Ticket age 15+	\$72	\$92					
Junior Lift Ticket age 4-14	\$41	\$65					
Adult Waterpark age 15+	\$36	\$42					
Junior Waterpark age 4-14	\$29	\$34					

- The rates include all taxes and fees. See the later section of this document for detailed info on the properties and unit types. The actual setting may vary slightly. See <u>Jay Peak</u> website for more details.
- The Pre-holiday rates apply to the nights of December 25th and before. Holiday rates apply to the nights of December 26th and after.
- Village Condo and Slopeside Condo require a minimum of 3 nights.
- There must be at least one adult occupant purchasing the ticket for the activity, i.e., you CANNOT buy lodging only or buy junior tickets only. Kids aged 3 and under ski and splash for free.
- <u>Stateside Hotel</u> guests must add the daily breakfast into their package at additional cost. The cost per night is \$25 for each adult (age 15 & up) and \$16 for each child (age 4-14). The breakfast charge will be manually added to your total amount due, after you submit your reservation.
- All lodging units are serviced by the shuttle buses, which take you to the lifts and waterpark.
- Coin-operated washers/dryers are available in Hotel Jay and Tram Haus Lodge.
- See the lodging map for property location.

4. Calculation of Trip Cost

The cost of the trip consists of two parts - **a**) **lodging**, and **b**) **tickets**. Below is an illustration of the calculation method.

a. Assume the hotel rate is \$200 per night for the pre-holiday period and \$420 per night for holiday period. You want to check in on December 24th and check out on December 29th, which means 2



nights (24th and 25th) during pre-holiday period and 3 nights (26th, 27th and 28th) during holiday period.

The lodging cost = \$200 * 2 + \$420 * 3 = \$1,660

b. Ticket cost is based on the number of participants in the activities and the number of the nights you plan to stay. Please note: you can choose only one activity type (i.e., "ski only", "waterpark only", or "ski & waterpark") and such selection will apply to all participants in your lodging unit for the entire stay and will not be adjusted even if you plan a day of rest. Assume your family group have 3 adults and 4 juniors participating in the activities, and the ticket prices are assumed as follows (below rates are bogus for easy illustration purpose):

	Pre-holiday (fake rates)		Holiday (<mark>fake rates</mark>)		
	Lift	Waterpark	Lift	Waterpark	
Adult	\$40	\$25	\$60	\$45	
Junior	\$20	\$15	\$35	\$30	

If you choose "ski only" as your activity type,

The ticket cost = (\$40*3+\$20*4)*2 + (\$60*3+\$35*4)*3 = \$1,360

• Therefore, the cost of your package = \$1,660 + \$1,360 = \$3,020

If you choose "ski & waterpark" as your activity type,

The ticket $cost = \lceil (\$40 + \$25) *3 + (\$20 + \$15) *4 \rceil *2 + \lceil (\$60 + \$45) *3 + (\$35 + \$30) *4 \rceil *3 = \$2,395$

• Therefore, the cost of your package = \$1,660 + \$2,395 = \$4,055

<u>Special note for Stateside Hotel guests</u> – the breakfast charge will be manually added in the registration form under the item named "Extra Fee". You may also figure out the charge based on the rate information in Section 3. Your correct total due in the registration may not be immediately reflected due to the manual update.

5. Tickets and Validity

Though the total cost of the tickets is based on the number of your lodging nights, the tickets are <u>valid from</u> the day following your first night till the close of your check-out date. For example, if your stay is for check-in on 12/24 and check-out on 12/27, the cost of the tickets is based on the nights you would stay (you will see 24th, 25th, and 26th for tickets on the review page, which is for the purpose of cost calculation) and your tickets are valid on 25th, 26th, and 27th. Important note – we WON'T be able to help you if you lose your tickets.

• Ski tickets are issued in the form of RFID (radio frequency ID) card. This card can be read by the lift gate even if you put it in the pocket of your ski jacket. The card is also the key to your room. So. again – do not lose it! It will cost you to replace it, because you need to repurchase your lift tickets at the window price!



Note on snow checks: if skiing is not possible due to the inclement weather, a snow check will be offered. A snow check is a voucher redeemable for a lift ticket within one year from the date of issuance. You shall get the snow check from the front desk of your lodging check-in. If the front desk staff ask you to get the voucher from the group leader, tell them that that's not correct – Jay Peak Group Office mandates that all snow checks for the lodging guests must be issued by the front desk to each individual guest. No snow check will be issued after the event.

- The waterpark tickets are issued in the form of wristband and will be voided if you remove it.
- <u>Date-of-arrival tickets</u> Jay Peak offers the guests of Flying Fox Sports group with special discount on the date-of-arrival tickets:
 - o \$45 for lift and \$25 for waterpark (same price for age 4+).
 - These tickets are the add-ons to your vacation package and therefore, you can't choose the activities outside your package, i.e., you CANNOT add the date-of-arrival waterpark ticket if your package is ski only.
 - O However, if your package is ski & waterpark, you may add one of the two, or both activities.
 - The add-on tickets must be applied to all guests on the same reservation.
 - o If you want to add the date-of-arrival tickets, contact Flying Fox Sports by phone (929-333-2599) or email (flyingfoxsports@gmail.com).

6. Rental, Lesson and Kids Program

Jay Peak will provide Flying Fox Sports with a discount code for everyone to order **rental and adult beginner group lessons** on Jay Peak's website. We will post the detailed info on Flying Fox Sports' Twitter account @FlyingFoxSports once it's available (late Nov or early Dec). We suggest that you get seasonal rental from your local ski shop if you plan to ski a few times during the season.

No discount for kids' program or any other lessons (whether group or private).

7. Ice Arena and Waterpark

Many families also enjoy the ice arena and the waterpark (aka. pump house) at Jay Peak.





The ice arena offers both skating and hockey hours. Skating is free for Jay Peak lodging guests during the public skating hours, with skate rental requiring a fee. Since the resort has limited supply for rental skates, consider bringing your own skates.

Group can reserve the ice time for private use at a fee (which might be desirable for those who want to play hockey or group skating lesson).



The water park is located inside Hotel Jay. Guests staying at Tram Haus Lodge can also use the indoor walkway to access the water park. The shuttle bus will stop at Hotel Jay. There is a capacity limit. Guests who purchased waterpark tickets in their vacation package will have guaranteed access. Day pass can be purchased at the window if the waterpark is not at full capacity.

8. Check-In at Jay Peak

On the date of arrival, you shall check in at the following location based on your reserved property type:

Property Types	Check-in Location
Guests of Hotel Jay	Hotel Jay
Guests of Tram Haus Lodge	Tram Haus Lodge
Guests of Stateside Hotel, Slopeside, Village Condo	Stateside Hotel
Guests of Golf Cottage, Timberline Cottage, Timberline Condo	Clubhouse

Be sure to give the front desk your 6-digit user ID, as it's unique and won't cause any confusion due to the same/similar names of different families. Upon check-in, you will receive a package that contains all tickets reserved for your unit. You can check in any time during the day. While the room may not be ready if you check in before 4PM, you can still get all tickets for your unit so that you can either hit the slope or enjoy the waterpark upon arrival.

9. Other Info

Wi-Fi is available in most units, as well as at restaurants and clubhouses. A small number of units may not have Wi-Fi. But all units have an Internet connection. [FYI – for the past few seasons, there have been no complaints about Wi-Fi in the units assigned to Flying Fox group.] Connection cable is not provided in the room and can be rented from the front desk for a fee. So please bring your own cable, just in case.



Room cleaning service is not included in your package, except for Hotel Jay and Stateside Hotel. No meals are included in any package, except for the Stateside Hotel, which is mandatory for additional cost.

10. Detailed Info on Resort Property

Below is the detailed description of each unit type. Please note that the Slopeside Condo and the Village Condo are privately owned and the bedding configurations, as well as the number of bathrooms, may differ from unit to unit. All units have enough bedding supplies for the number of beds configured.

Unit Type	Description
Slopeside Condo	2 bedrooms 1 bathroom, and a living room with a sleeper sofa, a full kitchen
Village Condo 2 bdrm	2 bedrooms 2 bathrooms, and a living room with a sleeper sofa, a full kitchen
Village Condo 3 bdrm	3 bedrooms 2-3 bathrooms, and a living room with a sleeper sofa, a full kitchen
Village Condo 4 bdrm	4 bedrooms 3-4 bathrooms, and a living room with a sleeper sofa, a full kitchen
Village Condo 5 bdrm	5 bedrooms 3-5 bathrooms, and a living room with a sleeper sofa, a full kitchen
Tram Haus Lodge Studio	One king size bed + one full size sofa bed, kitchenette (inclusive of 2 stove top burner, mini fridge & microwave), 1 private bathroom.
Tram Haus Lodge 1 bdrm	One Bedroom with King size bedroom + living area with full size sleeper
(kitchenette)	sofa, kitchenette (inclusive of 2 stove top burner, mini fridge & microwave) dining and living area. 1 Private bathroom.
Tram Haus Lodge 1 bdrm	One Bedroom with King size bedroom + living area with full size sleeper sofa, full kitchen, dining and living area. 1 Private bathroom.
Tram Haus Lodge 2 bdrm	1 King Bedroom + 1 Queen Bedroom, full Pull out couch in living area. Full kitchen, dinning & living area with 2 Private bathrooms.
Hotel Jay 1 bdrm	One bedroom with a King Bed and a living room with a sleeper sofa, a full kitchen, fireplace, and private bathroom.
Hotel Jay 2 bdrm	2 bedrooms, 2 bathrooms, has one bedroom with a king bed, a second bedroom with a queen or two twins, and a living room with a sleeper sofa, fireplace, a full kitchen, and a balcony.
Golf Cottage 1 bdrm	1 Bedroom Golf and Mountain Cottage unit is a two-floor unit that includes 1 split king bed in the bedroom and 1 queen sleeper sofa in the living room, a full kitchen, 1 full bathroom and a deck.
Golf Cottage 2 bdrm	2 Bedroom Golf and Mountain Cottage unit is a three-floor unit that includes two bedrooms, one with 1 split king bed, one with 1 Queen bed, 1 queen sleeper sofa in the living room, a full kitchen, 1 full bathroom, 1 3/4 bathroom and a deck.
Timberline Cottage 1	1 Bedroom Timberline Cottage unit is a two-floor unit that includes 1 split
bdrm	king bed in the bedroom and 1 queen sleeper sofa in the living room, a full kitchen, 1 full bathroom and a deck.
Timberline Cottage 2	2 Bedroom Timberline Cottage unit is a three-floor unit that includes two
bdrm	bedrooms, one with 1 split king bed, one with 1 Queen bed, 1 queen sleeper



	sofa in the living room, a full kitchen, 1 full bathroom, 1 3/4 bathroom and
	a deck.
Timberline Condo 1 bdrm	1 Bedroom Timberline Condo unit is a single level unit that includes 1 King
	bed (w/ split option) in the bedroom and 1 queen sleeper sofa in the living
	room, a full kitchen, 1 full bathroom w/ tub, a fireplace and washer/dryer.
Timberline Condo 2 bdrm	2 Bedroom Timberline Condo unit is a single level unit that includes 1 King
	bed (w/ split option) in each of the bedrooms and 1 queen sleeper sofa in
	the living room, a full kitchen, 2 full bathrooms with tub, a fireplace and
	washer/dryer.
Timberline Condo 3 bdrm	3 Bedroom Timberline Condo unit is a two level unit that includes 1 King
	bed (w/ split option) in each of the bedrooms and 1 queen sleeper sofa in
	one of the living rooms, a full kitchen, 3 full bathrooms with tub, a fireplace
	and washer/dryer.
Stateside Hotel	Hotel room with Two Queen beds and private bathroom. Room is outfitted
	with a filter Coffee Pot, mini-fridge, and small microwave.

Keep in mind that the actual room configuration may vary slightly. For more information on the property, please visit the <u>Jay Peak</u> website.

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